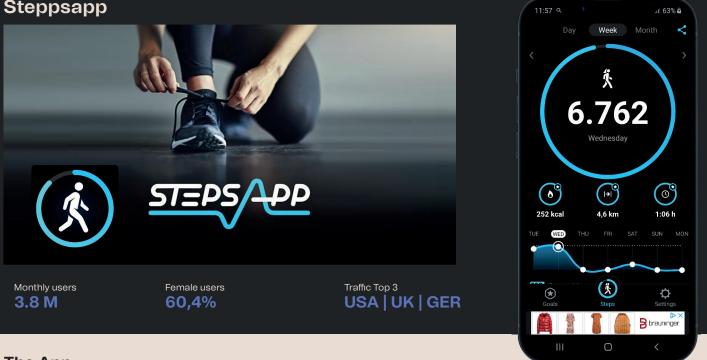


Case Study



The App

Getting more active and staying healthy is a goal many people around the globe pursue. StepsApps supports its users in achieving this goal every day. The app gives its 3.8 million active users a quick overview about daily steps, distance, time and calories burned as well as an overall weekly and monthly overview.

StepsApp has great potential for ad monetization with over 60% female users in its top countries USA, UK and Germany. The team decided to work with Gravite to get the most out of their app. The start of a successful partnership.

Initial Steps

After the simple SDK integration, StepsApp had access to many global demand partners. Working with Gravite's fully managed service solution reduced workload for StepsApp a lot, while at the same time increasing ad revenues significantly.

Revenue Growth

Right from the start StepsApp registered an immediate revenue uplift of 179% within 6 months! The app benefited of constant optimization as well as higher eCPM's through Google AdManager. Revenues continually increased throughout the first year as Gravite continuously optimized the setup and more demand partners were added.

The integration of MAYO (Gravite's machine learning based revenue optimization) proved especially effective for StepsApp. The steps counting app managed to increase revenues by another 65%! With strongly increasing user numbers resulting in higher traffic in the first half year of 2020 StepsApp could record a great raise in revenues surpassing revenues of the same period in 2019.

With the help of Gravite, StepsApp are continuously reaching record revenue

levels and are considering expanding their business into new countries.



"Gravite is a trusted partner of StepsApp and we are very happy to embark on this journey together. The results so far have been amazing and have helped us in growing our business."

Gunther Marktl, CEO of StepsApp

